Strengthening People and Revitalizing Kansas (SPARK)

JUNE 2020





SPARK EXECUTIVE COMMITTEE MEMBERS & STRUCTURE

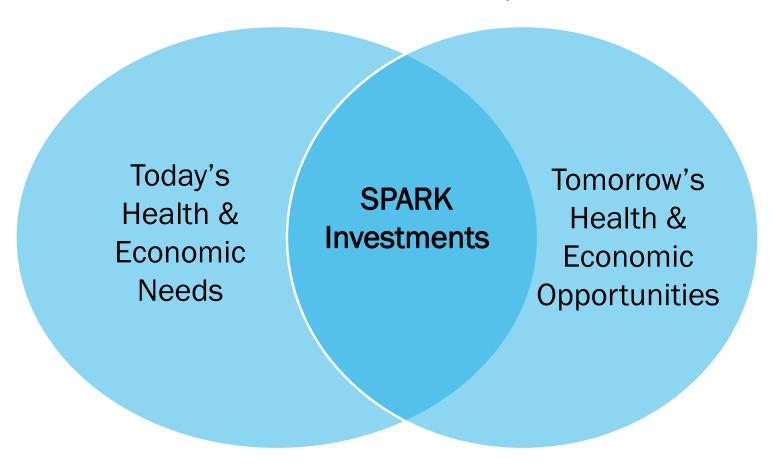
NAME	TITLE & ORGANIZATION	LOCATION
Tom Bell	President and CEO, Kansas Hospital Association	Topeka
Lyle Butler	President & CEO, Manhattan Area Chamber of Commerce (retired)	Manhattan
Senator Jim Denning	Vice President, Discover Vision Centers	Overland Park
Jill Docking	Senior Vice President, The Docking Group – Baird Financial	Wichita
Alise Martiny	Business Manager, Greater KC Building and Trades Council	Shawnee

SPARK STEERING COMMITTEE MEMBERS & STRUCTURE

NAME	TITLE & ORGANIZATION	LOCATION
Tom Gentile	CEO Spirit AeroSystems	Wichita
Natalie Haag	Attorney, Capitol Federal Savings	Topeka
David Harwood	Senior VP, Terracon Consultants & Chair, KANSASWorks State Board	Olathe
Senator Tom Hawk	Ranking Minority Member, Senate Ways and Means Committee	Manhattan
Representative Dan Hawkins	House Majority Leader	Wichita
Edward Honesty, Jr	President & Chief Operating Officer, Best Harvest Bakeries	Kansas City
Chuck Mageral	Proprietor, Free State Brewing Company	Lawrence
David McCarty	Owner, McCarty Family Farms	Colby
Senator Carolyn McGinn	Chair, Senate Ways and Means Committee	Sedgwick
Shelia Nelson-Stout	President and CEO, OCCK, Inc	Salina
Neelima Parasker	President & CEO, SnapIT Solutions	Overland Park
Jim Robinson	Partner, Hite Fanning & Honeyman	Wichita
Secretary David Toland	Department of Commerce	Topeka
Representative Troy Waymaster	Chair, House Appropriations Committee	Bunker Hill
Representative Kathy Wolfe-Moore	Ranking Minority Member, House Appropriations Committee	Kansas City

MISSION:

TO SERVE OUR IMMEDIATE HEALTH AND ECONOMIC NEEDS & LEVERAGE THESE INVESTMENTS TO CREATE A BETTER, STRONGER FUTURE



AGENDA

Opening Comments	Governor Laura Kelly
Welcome & Committee Structure	Lyle Butler Executive Committee Chair
Recovery Office & CARES ACT Background	Cheryl Harrison-Lee Executive Director
1 st Round Distribution & Discussion	Cheryl Harrison-Lee
2 nd Round Preview	Cheryl Harrison-Lee
Kansas Open Records Act	Clay Britton Governor's Chief Counsel



CORONAVIRUS RELIEF FUND - KANSAS ALLOCATION

	CARES Allocation Amounts
Johnson County	\$116,311,034
Sedgwick County	\$99,636,917
State	\$1,034,052,049
Total	\$1,250,000,000

- Amount we will be working with
- Actively seeking more funding

PURPOSE & RESTRICTIONS

- To address medical or public health needs related to the emergency & provide economic support to those suffering from employment or business interruptions due to COVID-19.
- Payments can only be used for costs:
 - Necessary public health (COVID-19) emergency expenses
 - Not accounted for in the budget approved as March 27,2020
 - Incurred from March 1 to December 30, 2020

EXAMPLES PUBLIC HEALTH EXPENDITURES ALLOWED

- COVID-19 related expenses of public hospitals or clinics
- COVID-19 testing and quarantine costs
- Payroll of employees substantially dedicated to COVID-19 mitigation or response
- Expenses for establishing and operating public telemedicine capabilities
- Technological improvements to facilitate distance learning
- Improving telework capabilities

EXAMPLES ECONOMIC EXPENDITURES ALLOWED

- Grants to small businesses to reimburse the costs of business interruption caused by required closures
- Government payroll support program
- Unemployment insurance costs related to COVID-19

WHAT'S NOT ALLOWED

- Expenses for the State share of Medicaid
- Damages covered by insurance
- Payroll or benefits for employees not substantially dedicated to mitigating or responding to COVID-19
- Expenses that will be reimbursed under any federal program
- Reimbursement to donors for donating items or services
- Workforce bonuses other than hazard pay or overtime
- Severance pay
- Legal settlements



WE NEED TO MOVE QUICKLY - KANSANS ARE HURTING

- 208 have died from COVID-19
- 842 have been hospitalized
- 200,000+ have filed for unemployment

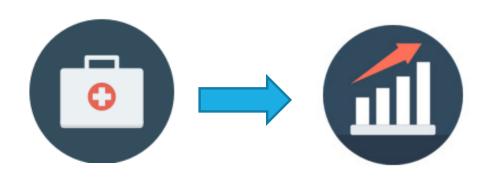
PHASED APPROACH TO IMPROVE HEALTH & ECONOMIC OUTCOMES



1st ROUND

- Strengthen health to allow our economy to reopen safely AND to
- Remain open
 - Testing, tracing, PPE could be critical to staying open

PHASED APPROACH TO IMPROVE HEALTH & ECONOMIC OUTCOMES



2nd ROUND

- Strategic investments to revitalize our economy in the short & longterm
- Significant input from Executive and Steering Committee needed here

PHASED APPROACH TO IMPROVE HEALTH & ECONOMIC OUTCOMES



3rd ROUND

 Reinvest to sustain our health and economy recoveries if COVID-19 reemerges

PROCESS OVERVIEW

DISTRIBUTED:	1st ROUND: June	2nd ROUND: August	3rd ROUND: October
ELIGIBLE:	Local Govts.	Public/Private entitles	Public/Private entitles
AMOUNT:	\$400 M	\$310 M to \$525 M	\$109 M to \$324 M
% of TOTAL:	39%	30% to 50%	11% to 31%

^{*} Legislation restricts Local Governments to only receiving 45% of funding

COMMITTEE ROLE IN DECISION MAKING

1st ROUND: 2nd ROUND: 3rd ROUND: \$109 - \$324 M \$310 -\$525 M **HOW MUCH:** \$400 M Public/Private Entities Public/Private Entities **ELIGIBLE:** Local Govts. **TBD FUNDING TBD** Pop. & **COVID Impact** FORMULA: **TBD DISTRUBUTION TBD** 50% Reimbursement 50% Direct Aid TYPE: Development & **Development &** COMMITTEE Approval Approval Approval ROLE:

1ST ROUND DISTRIBUTION SHOULD BE...

- Fair
- Impactful
- Timely

FAIR: ALL KANSANS DESERVE A SHARE OF FUNDS

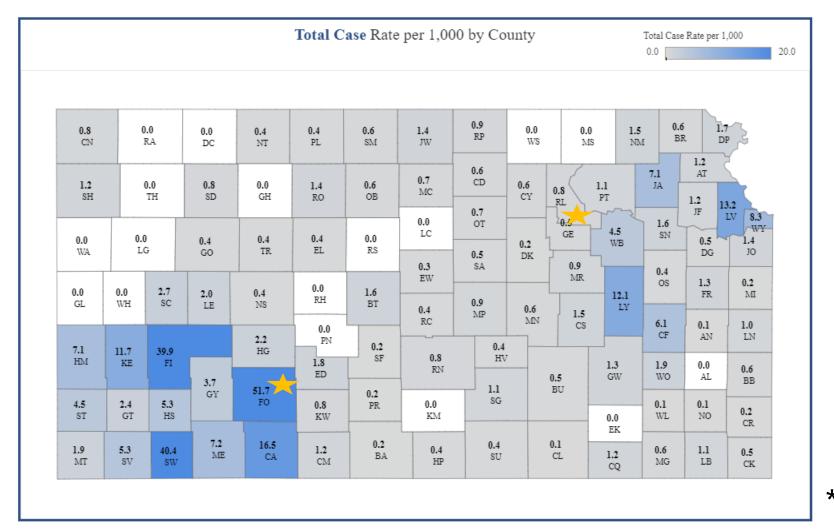
Johnson & Sedgwick counties received about

\$194 per person

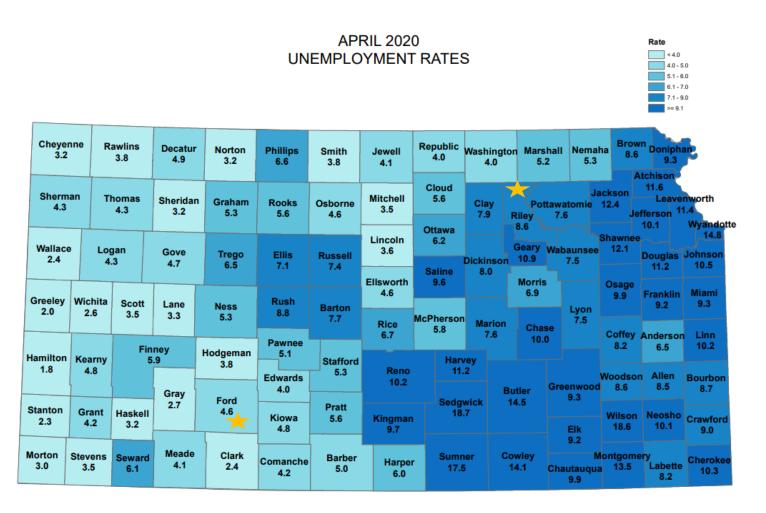
To give all remaining counties \$194 per person would equal about

\$350 M total statewide

IMPACTFUL: BUT THE NEEDS ARE NOT EQUALLY DISTRIBUTED BY POPULATION CONSIDER COVID-19 RATES



IMPACTFUL: UNEMPLOYMENT RATES SHOULD BE CONSIDERED TOO



Source: May 22,2020 Labor Report

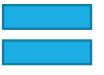
OUR DISTRIBUTION FORMULA

FAIR Every county receives at least \$194 per person



\$350 M

IMPACTFUL Impact Fund with county shares determined by COVID-19 and unemployment rates



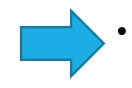
\$50 M \$400M

1st Round Total

NOTE: The \$350 M does not include JO & SG counties because they already received \$194 per person, but they are included in the bonus pool

FORMULA OVERVIEW

\$350 M



All counties receive their portions of funds based on population.



\$194 per person in each county

\$50 M IMPACT FUND

All counties evaluated.



Amounts vary per county

Shares determined by COVID
 & unemployment rates

 Counties with higher than average rates receive more funds

Avg. COVID-19 rate - 3.3 Avg. Unemployment rate - 11%

NOTABLE POINTS ABOUT THE FORMULA

- High COVID-19 rate counties increased per person share considerably (\$194 base):
 - \$330 Ford County
 - \$299 Seward County
 - \$299 Finney County
 - \$237 Clark County
 - \$234 Leavenworth County
- Metros in Impact Fund:
 - Johnson County gained \$7.9 M
 - Sedgwick County gained \$9.3 M
 - Wyandotte County gained \$5.1 M

- High unemployment counties gains were more modest (\$194 base):
 - \$211 Sedgwick County
 - \$208 Wilson County
 - \$207 Sumner County
 - \$225 Wyandotte County*
 - \$205 Butler County

^{*}Wyandotte has high COVID & unemployment rates

TYPES OF EXPENDITURES FOR 1ST ROUND

- Reimbursements for COVID-19 expenses
- Direct aid without requiring reimbursement

"Reimbursement doesn't make sense if cities don't have the money to pay for their needs in the first place."

- COVID-19 expenses could include:
 - PPE
 - Testing supplies
 - Contact tracers
 - Quarantine resources
 - Payroll for employees dedicated to the COVID-19 response
 - Medical expenses
 - Public health costs

1ST ROUND DISTRIBUTION TYPE OPTIONS

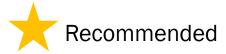
All Reimbursement

- All \$400 M goes for reimbursements
- Counties have set amount of time to seek reimbursement, if funds are not used, they are returned to a general pot
- **Pro:** Easy for distribution, accountability
- Con: Cash-strapped communities may not be able to make purchases to get reimbursed

50-50 split per County



- 50% made available for reimbursement; funds not used returned to a general pot
- 50% goes to direct aid, no reimbursement required
- **Pro:** Provides more flexibility to communities
- Con: Increased accountability needed



TIMELY: WE NEED YOUR HELP TO DISTRIBUTE 1ST ROUND FUNDS QUICKLY - INPUT NEEDED

Do you see any fatal flaws with this approach?

Funding Formula

- \$350 M based on population
- \$50 M bonus pool based on COVID-19 and unemployment rates

Distribution Type

- 50% Reimbursement
- 50% Direct aid



PROCESS OVERVIEW

1st ROUND:



June

Local Govts.

AMOUNT: \$400 M

% of TOTAL: 39%

DISTRIBUTED:

ELIGIBLE:

2nd ROUND



August

Public/Private entitles

\$310 M to \$525 M

30% to 50%

3rd ROUND:



October

Public/Private entitles

\$109 M to \$324 M

11% to 31%

2ND ROUND INVESTMENT CHALLENGES – EVOLVING PROCESS

Allowable expenses according to April 22 guidance:

- Establishing and operating public telemedicine capabilities
- Technological improvements to facilitate distance learning
- Improving telework capabilities

May 28 clarification:

 Rural broadband expansion can only occur if it is necessary for the public health emergency

EXAMPLE OF QUESTIONS TO CONSIDER FOR 2ND ROUND:

• Are there rural hospitals serving the public health emergency that need broadband access?

How do we leverage public private partnerships to adhere to the legislation and leverage these investments for long-term opportunities?



THE NEED FOR SPEED & INNOVATION

We only have 6 months to get these funds distributed

- 2016 University of Syracuse found Public Private Partnerships are significantly more likely of meeting cost and schedule objectives than traditional public managed infrastructure projects
- We need to tap into the entrepreneurial spirt of Kansans to get the best ideas

2ND ROUND APPROACH

	Data Driven	Investment Criteria	Proposals	Review & Select Announce
•	Identify long-term health & economic opportunities for the state related to: Education Infrastructure Health	 Where do needs and opportunities connect? Create a balanced criteria to allow for diversified investments 	Engage public and private partners to submit their best ideas	 Proposals evaluated on criteria
	Business/Finance	Committee develops & approves criteria		Committee approves selections
	Data Discussion June 8	Write RFPs/criteria June 15	Issue RFP July 1	Proposals due Aug.1 Annour Review thru Aug. 15 Aug. 15

